

## **Jonathan Litvany, Professional Biography**

Jonathan Litvany is a Datacenter and Communications Technology professional. While growing up in the New York metropolitan area and relocating to the Washington DC in 1995, he earned a Bachelor of Science degree in Industrial Technology and graduated from Montclair State University with the honor of Magna Cum Laude. Various training courses, certifications, and continuing education have furthered his education in both technical and sales knowledge.

With technical expertise ranging from sales, engineering, backbone design and implementation to full datacenter and critical systems design builds, Mr. Litvany is a true *full-stack* engineer with a balance of technical and business acumen. The current position with Digital Realty Trust offers some of the best attributes of Mr. Litvany's career to this point. Directing the Southeastern United States Sales Region, has enabled his commercial interests in Enterprise and Government Datacenter to be focused in an area of deep expertise. He is currently a member of multiple datacenter, communications, and technology forums and holds various technical consulting roles to share and contribute knowledge and experience.

### **Jonathan Litvany Executive Summary**

- Core member and Manager of the Backbone Design and Implementation group at UUNET Technologies (1995-1998) responsible for procurement and deployment of over \$400M network gear over four years.
- Responsible for design build of over 1 million+ square feet of datacenter space, consolidation of 28 communications laboratories, outside plant design, and the world's largest Network Operations Center in Ashburn, VA for MCI Worldcom from 1998-2000.
- Designed and provided funding for George Mason Advanced IP labs and infrastructure.
- Fortune 500 enterprise network designs/implementations and datacenter implementations/moves from conceptual and detailed planning to full turn-key for companies in several different verticals developing high-growth, cash-flow positive come-to-market strategies. Have worked directly on about 90% of the Fortune 50 in the past decade.
- Developed all datacenters East of the Mississippi for CRG West/Coresite, a wholly owned subsidiary of The Carlyle Group in Washington DC from a dormant transit points to be competitive and successful datacenters and carrier hotels in Washington DC, Chicago, Boston, New York, Miami, and Northern Virginia. Provided the company \$100+ million of new revenue.
- Developed financially responsible business strategies and technical solutions for next generation services to hundreds of Fortune 2000 companies.
- 7x24 Washington DC Chapter Board Member
- Over 5,000 contacts in the datacenter and communications industry

### **Specialties:**

Critical Systems, High Speed Access, Physical, Transport, and IP Specialist, Hosting Architecture Design, Virtualization, High Availability, Cloud Computing, and specialization in full MEP, and Technical Infrastructure. Strongest abilities to consult and direct strategies for business communications.